Section: Sources

Q: From which of the sources listed do you <u>EVER</u> buy the following products and services?: **Home Electronics**

Rural Urban 60.0% 64.0% 80.0% 40.0% 69.4% 67.3% 60.0% Local online 20.0% Major online Big box online 1.7% 1.6% 0.0% Other In store 40.0% 37.6% 30.9% 31.4% 20.0% 21.8% 17.6% 4.5% 4.3% 10.4% 10.7% 8.6% 0.0% In store Major online **Big box online** Local online Other Never buy

From which of the sources do you buy MOST OFTEN

80.0%

Urban

Rural

Totum Research - January 2023:

How Geography Impacts Shopping Patterns, Habits and E-Commerce Across Canada (Urban = 10K+ Pop, Rural = <10K Pop)

Section: Sources - Urban/Rural Sources Used to Purchase by Region

Q: From which of the sources listed do you buy the following products and services?: **Home Electronics**

	BC	BC			Prairies			Ontario			Atlantic		
	EVER BUY	BC: Urban	BC: Rural	EVER BUY	PR: Urban	PR: Rural	EVER BUY	ON: Urban	ON: Rural	EVER BUY	ATL: Urban	ATL: Rural	
	In store	69.6%	65.0%	In store	70.7%	69.0%	In store	68.8%	65.5%	In store	68.3%	69.7%	
2 nd	Major online	28.7%	29.8%	Major online	34.7%	31.7%	Major online	43.1%	34.7%	Major online	28.8%	23.9%	
	Big box online	23.7%	13.8%	Big box online	30.1%	19.8%	Big box online	35.8%	28.2%	Big box online	21.5%	17.8%	
5	Local online	14.3%	10.1%	Local online	16.1%	12.6%	Local online	20.0%	12.5%	Local online	13.2%	4.3%	
	Other	3.4%	2.2%	Other	2.2%	3.8%	Other	6.3%	5.5%	Other	1.0%	4.0%	
	Never buy	8.1%	12.8%	Never buy	10.5%	7.8%	Never buy	7.3%	11.5%	Never buy	13.7%	11.7%	
usually puy	USUALLY BUY	BC: Urban	BC: Rural	USUALLY BUY	PR: Urban	PR: Rural	USUALLY BUY	ON: Urban	ON: Rural	USUALLY BUY	ATL: Urban	ATL: Rural	
	In store	64.5%	64.1%	In store	66.3%	64.3%	In store	67.2%	69.3%	In store	88.0%	90.4%	
	Major online	17.2%	22.6%	Major online	17.3%	20.4%	Major online	13.4%	17.1%	Major online	3.1%	2.6%	
	Big box online	10.1%	7.8%	Big box online	10.6%	8.9%	Big box online	12.8%	7.9%	Big box online	4.7%	1.8%	
2	Local online	5.6%	3.4%	Local online	5.1%	4.9%	Local online	6.3%	2.1%	Local online	3.7%	3.8%	
ń	Other	2.6%	2.1%	Other	0.7%	1.5%	Other	0.4%	3.6%	Other	0.6%	1.4%	

Totum Research - January 2023:

How Geography Impacts Shopping Patterns, Habits and E-Commerce Across Canada (Urban = 10K+ Pop, Rural = <10K Pop)